| 9/30/2010                     | OSLA - Loan Portfolio by School Type |                          |
|-------------------------------|--------------------------------------|--------------------------|
| School Type                   | Current Principal<br>Balance (\$)    | Pie Chart                |
| 4 Year schools                | 392,111,933.00                       |                          |
| 2 Year schools                | 89,178,803.00                        | Consolidation Vocational |
| Vocational / Proprietary      | 46,603,299.00                        | Proprietary              |
| Consolidation                 | 444,522,352.00                       | 4.79%                    |
| Grand Total of OSLA Portfolio | 972,416,387.00                       | 2 Year                   |
|                               |                                      | schools<br>9.17%         |
|                               |                                      |                          |
|                               |                                      | 4 Year                   |
|                               |                                      | 4 rear<br>schools        |

40.32%

| OSLA - Loan Portfolio by Loan Type |                                   |                           |  |  |
|------------------------------------|-----------------------------------|---------------------------|--|--|
| Loan Type                          | Current Principal<br>Balance (\$) | Pie Chart                 |  |  |
| Stafford Subsidized                | 265,345,636.00                    |                           |  |  |
| Stafford Unsubsidized              | 229,337,828.00                    |                           |  |  |
| Plus                               | 29,558,280.00                     | STAF-SUB STAF-UNSU        |  |  |
| Grad Plus                          | 3,187,530.00                      | 27.29%                    |  |  |
| SLS                                | 458,730.00                        |                           |  |  |
| Consolidation                      | 444,528,383.00                    | SLS<br>0.05%              |  |  |
|                                    | 972,416,387.00                    | PLUS<br>3.04%             |  |  |
|                                    |                                   | GRAD                      |  |  |
|                                    |                                   | PLUS CONS<br>0.33% 45.71% |  |  |

| OSLA - Loan Portfolio by Guarantor                |                                   |               |  |
|---|-----------------------------------|---------------|--|
| Guarantor   | Current Principal<br>Balance (\$) | Pie Chart     |  |
| Oklahoma Guaranteed Student Loan Program          | 852,560,239.00                    |               |  |
| Student Loan Guarantee Foundation of Arkansas     | 66,383,257.00                     |               |  |
| Texas Guaranteed Student Loan Corporation         | 41,433,048.00                     | SLGFA         |  |
| United Student Aid Funds, Inc.                    | 1,185,209.00                      | 6.838         |  |
| Louisiana Student Financial Assistance Commission | 8,443,683.00                      | TGSLC         |  |
| National Student Loan Program                     | 2,408,695.00                      | 4.268<br>USAF |  |
| College Access Network, Colorado                  | 2,256.00                          | 0.128         |  |
|   | 972,416,387.00                    | CANC<br>0.00% |  |
|   |                                   | LSFAC         |  |
|   |                                   | OGSLP 0.87%   |  |
|   |                                   | 87.67% 0.25%  |  |

# OSLA Summary 09/30/2010

## TOTAL ALL BOND

| ID'S           | %'S   | % to REPAY  |
|----------------|---|---|
|                |   |   |
| 46,468,674.00  | 4.78  |   |
| 28,398,220.00  | 2.92  |   |
| 187,457,252.00 | 19.28   |   |
| 113,906,147.00 | 11.71   |   |
|                |   |   |
| 470,816,688.00 | 48.42   |   |
|                |   |   |
| 25,177,851.00  | 2.59  | 3.59  |
| 21,788,930.00  | 2.24  | 3.11  |
| 15,323,884.00  | 1.58  | 2.18  |
| 14,487,861.00  | 1.49  | 2.07  |
| 10,510,184.00  | 1.08  | 1.50  |
| 7,841,957.00   | 0.81  | 1.12  |
| 8,973,722.00   | 0.92  | 1.28  |
| 5,578,443.00   | 0.57  | 0.80  |
| 7,112,340.00   | 0.73  | 1.01  |
| 116,795,173.00 |   | 16.65   |
| 8,574,233.00   | 0.88  |   |
| 972,416,387.00 | 100.00  |   |
| 973,387,531.00 |   |   |
| 971,144.00     |   |   |
|                | 46,468,674.00<br>28,398,220.00<br>187,457,252.00<br>113,906,147.00<br>470,816,688.00<br>25,177,851.00<br>21,788,930.00<br>15,323,884.00<br>14,487,861.00<br>10,510,184.00<br>7,841,957.00<br>8,973,722.00<br>5,578,443.00<br>7,112,340.00<br>116,795,173.00<br>8,574,233.00<br>972,416,387.00<br>973,387,531.00 | 46,468,674.00 4.78 28,398,220.00 2.92 187,457,252.00 19.28 113,906,147.00 11.71  470,816,688.00 48.42  25,177,851.00 2.59 21,788,930.00 2.24 15,323,884.00 1.58 14,487,861.00 1.49 10,510,184.00 1.08 7,841,957.00 0.81 8,973,722.00 0.92 5,578,443.00 0.57 7,112,340.00 0.73 116,795,173.00 8,574,233.00 0.88 972,416,387.00 100.00 973,387,531.00 |

### OKLAHOMA STUDENT LOAN AUTHORITY

### September 2010

### **Claims Processing**

| Default Claims  | Accounts | Current Month | Year-to-Date | Last Year    |
|-----------------|----------|---------------|--------------|--------------|
| Claims Filed    | 624      | \$5,730,837   | \$14,824,591 | \$28,209,969 |
| Claims Paid     | 335      | \$2,969,114   | \$11,596,452 | \$22,559,275 |
| Claims Returned | 60       | \$587,999     | \$1,710,314  | \$2,405,171  |
| Claims Recalled | 35       | \$368,943     | \$1,173,532  | \$1,510,108  |
| Claims Rejected | 1        | \$20,690      | \$28,865     | \$45,885     |
| Recovery        | 2        | \$7,944       | \$49,754     | \$51,238     |

### **Loan Recoveries**

| Rejected Claims * Resolved Remaining | *2011 Fiscal Year to Date 9-30-2010 | \$<br><u>\$</u> | 28,865<br>0<br>28,865         |
|--------------------------------------|-------------------------------------|-----------------|-------------------------------|
| Rejected Claims * Resolved Remaining | *2010 (7-1-2009 / 6-30-2010)        | \$<br><u>\$</u> | 184,119<br>94,962<br>89,157   |
| Rejected Claims *Resolved Remaining  | *2009 (7-1-2008 / 6-30-2009)        | \$<br><u>\$</u> | 474,724<br>228,742<br>245,982 |
| Rejected Claims Resolved Remaining   | *2008 (7-1-2007 / 6-30-2008)        | \$<br><u>\$</u> | 187,024<br>74,440<br>112,584  |

<sup>\*</sup>Adjusted due to reconciliation / capped interest

# OSLA STUDENT LOAN SERVICING $^{\mathsf{TM}}$

### Servicing Performance Report

Period: Month Ended September 30, 2010

| Operating Measurement            | Industry<br>Performance<br>Standards | OSLS<br>Performance<br>Standards | Actual<br>Results |
|----------------------------------|--------------------------------------|----------------------------------|-------------------|
| Phone Wait/Hold Time             | 45 to 90 seconds                     | 30 seconds                       | 31 seconds        |
| Phone Abandon Rate               | 5% or less                           | 4% or less                       | 2.75%             |
| Cancellation Processing          | 7-8 days                             | 2 days                           | 100%              |
| Refund Processing                | 8 days                               | 2 days                           | 100%              |
| Correspondence                   | 5-10 days                            | 3 days                           | 100%              |
| Forbearance Processing           | 5 days                               | 3 days                           | 100%              |
| Deferment Processing             | 5 days                               | 3 days                           | 100%              |
| Application Processing           | 2 days                               | 1 day                            | N/A               |
| Application Exception Processing | 5 days                               | 3 days                           | N/A               |
| Borrower Payment Processing      | 2 days                               | 2 days                           | 100%              |
| Payment Exception Processing     | 5 days                               | 4 days                           | 100%              |
| Claims Processing                | 330 day Defaults                     | Within 315 days                  | 100%              |



### WHERE CUSTOMERS ALWAYS COME FIRST!

# Customer Satisfaction Survey July 1, 2010 through September 30, 2010

WE ASKED..... THEY SAID.....

|                          | No Opinion  | <u>Poor</u> | Good         | Excellent    |
|--------------------------|-------------|-------------|--------------|--------------|
| How satisfied were you   |             |             |              |              |
| with the overall quality | 1           | 10          | 45           | 146          |
| of service you received? | (1%)        | (5%)        | (22%)        | (72%)        |
| Was our Customer         |             |             |              |              |
| Service Representative   |             | 10          | 40           | 152          |
| friendly?                | (%)         | (5%)        | (20%)        | (75%)        |
| XXI                      |             |             |              |              |
| Was our staff            | •           |             | 20           | 1.70         |
| responsive to your       | 2           | 7           | 38           | 150          |
| needs, solving any       | (1%)        | (4%)        | (19%)        | (76%)        |
| problems you may         |             |             |              |              |
| have had?                |             |             |              |              |
| Was our answer to        |             |             |              |              |
| your questions           | 12          | 6           | 46           | 135          |
| understandable?          | <u>(6%)</u> | <u>(3%)</u> | <u>(23%)</u> | <u>(68%)</u> |
| T 1                      | 15          | 22          | 1.00         | 502          |
| Total                    | 15          | 33          | 169          | 583          |
|                          | <u>2%)</u>  | <u>(4%)</u> | <u>(21%)</u> | <u>(73%)</u> |

OSLA<sup>TM</sup> is a trademark of the Oklahoma Student Loan Authority.







#### CERTIFICATE REGARDING OSLA'S QUARTERLY FINANCIALS

Oklahoma Student Loan Authority (OSLA) in Whole

This Certificate is delivered regarding the provision of Quarterly Financials for the quarter ended September 30, 2010. The undersigned hereby certifies that:

- A. He is the duly qualified and acting Controller of OSLA and is the financial officer responsible for the preparation of the Quarterly Financials of OSLA; and
- B. The attached Comparative Schedules of Assets, Liabilities & Equity and Comparative Income Statement of OSLA have been prepared in accordance with generally accepted accounting principles applied on a consistent basis, and fairly present the financial condition as at their date and the results of its operations for the period then ended.

IN WITNESS WHEREOF, the undersigned has caused this certificate to be signed October 21, 2010.

OKLAHOMA STUDENT LOAN AUTHORITY

By: \_\_\_\_\_\_Name: Andy Rogers

Title: Vice President & Controller

### Oklahoma Student Loan Authority Comparative Schedule of Assets September 30, 2010 and 2009

### (UNAUDITED)

| (002.1.22)                                       | 2010  | 2009  | Increase/<br>(Decrease) |
|--|---|---|-------------------------|
| Schedule of Assets                               |   |   |                         |
| Cash & Cash Equivalents                          | \$503,398   | \$2,369,906   | (\$1,866,509)           |
| Accounts Receivable - Loan Servicing             | 28,847  | 377,470   | (348,623)               |
| USDE Receivable - Interest benefit               | (2,983,695)   | (2,354,692)   | (629,003)               |
| USDE Receivable - Special Allowance              | Ó   | 15,080  | (15,080)                |
| Student Loan Interest Receivable                 | 16,422,033  | 22,319,736  | (5,897,704)             |
| Investment Earning Receivable                    | 4,725   | 11,037  | (6,311)                 |
| Total Cash & Receivables                         | 13,975,307  | 22,738,537  | (8,763,229)             |
| Trust Fund Investments (at Cost)                 |   |   |                         |
| SF - Interest Account                            | 14,995  | 72,627  | (57,633)                |
| SF - Principal Account                           | 32,298,421  | 3,699,335   | 28,599,087              |
| Guarantee Reserve Fund                           | 138,345   | 137,267   | 1,078                   |
| Debt Service Account                             | 2,763,411   | 2,909,285   | (145,873)               |
| Debt Service Account - Tax Exempt                | 1,317,338   | 1,316,974   | 364                     |
| Rebate Account                                   | 1   | 27,829  | (27,828)                |
| Student Loan Account                             | 15,835,157  | 127,655,772   | (111,820,616)           |
| Recycling Account                                | 0   | 14,049,099  | (14,049,099)            |
| Acquisition Account                              | 7,307,969   | 10,337,965  | (3,029,996)             |
| Repayment Account                                | 6,250,744   | 62,873,397  | (56,622,653)            |
| General Repayment Account                        | 1,992,136   | 0   | 1,992,136               |
| Cash Reserve                                     | 0   | 261,462   | (261,462)               |
| Operating Account                                | 4,607,367   | 3,828,459   | 778,908                 |
| Reserve Account                                  | 2,282,207   | 2,739,528   | (457,320)               |
| Collateral Account                               | 6,581,434   | 2,552,416   | 4,029,019               |
| DOE Reserve Account                              | 915,233   | 962,582<br>   | (47,350)                |
| Total Trust Fund Investments                     | 82,304,759  | 233,423,997   | (151,119,238)           |
| Overland Lang Nation Description                 | 070 707 000   | 4.404.004.004   | (404 000 405)           |
| Student Loan Notes Receivable                    | 972,797,969   | 1,134,024,394   | (161,226,425)           |
| SHELF Notes Receivable Allowance for Loan Losses | 2,714,960   | 2,830,325<br>(9,551,926)                                | (115,366)               |
| Reserve for SHELF Loans                          | (8,936,654)<br>(104,624)                                | (9,551,926)   | 615,273<br>(996)        |
| Unprocessed Deposits                             | 364,616   | (450,963)   | 815,579                 |
| Onprocessed Deposits                             |   |   |                         |
| Net Student Loan Notes Receivable                | 966,836,267   | 1,126,748,202<br>                                       | (159,911,935)           |
|  |   |   |                         |
| Fixed Assets, Net of Accumulated                 |   |   |                         |
| Depreciation                                     | 447,992   | 648,210   | (200,219)               |
| Prepaid Expenses                                 | 484,094   | 576,905   | (92,812)                |
| Premium on Loan Acquisition                      | 7,012,952   | 11,368,682  | (4,355,729)             |
| Deferred financing costs                         | 811,957   | 1,707,051   | (895,094)               |
| Capitalized Loan Origination Costs               | 443,363   | 1,569,847   | (1,126,484)             |
| Deferred Loan Fees                               | 3,689,257   | 9,379,764   | (5,690,507)             |
| Long term investment                             | 39,749  | 39,749  | 0                       |
| Total Other Assets - Net                         | 12,929,365  | 25,290,208  | (12,360,843)            |
|  |   |   |                         |
| TOTAL ASSETS                                     | \$1,076,045,698<br>==================================== | \$1,408,200,943<br>==================================== | (\$332,155,245)         |

### Oklahoma Student Loan Authority Comparative Schedule of Assets September 30, 2010 and 2008

### (UNAUDITED)

| (UNAUDITED)  |                                     |                                  | Increase/                       |
|--|-------------------------------------|----------------------------------|---------------------------------|
| -  | 2010                                | 2009                             | (Decrease)                      |
| Schedule of Liabilities & Equity                                 |                                     |                                  |                                 |
| Accounts Payable - Vendors<br>Network Lender Collections Payable | \$228,974<br>2,572,115              | \$285,173<br>1,778,115           | (\$56,200)<br>794,001           |
| Guarantor Fees Payable Origination Fees Payable Interest Payable | 142,981<br>3,832<br>1,467,219       | 115,128<br>(29,898)<br>2,686,244 | 27,854<br>33,730<br>(1,219,025) |
| Guarantee fee clearing Other Accrued Liabilities                 | (88,198)<br>739,714                 | (88,198)<br>973,487              | 0<br>(233,774)                  |
| Total Current Liabilities  |                                     | 5,720,052                        |                                 |
| Notes Payable<br>Bonds Payable<br>Arbitrage Rebate Payable       | 333,917,660<br>670,810,000<br>3,118 | 817,117,000                      |                                 |
| Total Liabilities  |                                     | 1,333,686,030                    |                                 |
| Fund Balance   |                                     | 76,245,484                       |                                 |
| Net Fund Balance   |                                     | 76,245,484                       |                                 |
| Net Income Year to Date  | 1,432,286                           | (1,730,570)                      |                                 |
| Total Equity   |                                     | 74,514,914                       |                                 |
| TOTAL LIAB. & EQUITY   | . , , ,                             | \$1,408,200,943<br>              | . , , ,                         |

#### Oklahoma Student Loan Authority Comparative Income Statement For the Three Months Ending September 30, 2010 and 2009

#### (UNAUDITED)

|   | (UNAUDITED)  |  |  |
|---|--|--|--|
|   | 00/20/10   | 00/20/00   | Increase/  |
| <del>-</del>  | 09/30/10   | 09/30/09   | (Decrease)   |
| Loan Interest Income:   |  |  |  |
| From Students   | \$10,931,316   | \$10,410,700   | \$520,616  |
| Principal Reduction Incentive Expense   | (70,067)   | (122,364)  | 52,297   |
| From D.E.   | (2,996,339)  | (2,411,614)  | (584,725)  |
| Consolidation Rebate Fee  | (1,184,648)  | (1,293,352)  | 108,704  |
| Investment Interest Income  | 8,099  | 27,753   | (19,654)   |
| Arbitrage Rebate  | 27,815   | 24,237   | 3,578  |
| Loan Servicing Income   | 3,858,267  | 1,933,991  | 1,924,276  |
| Total Income  |  | 8,569,350  |  |
| Cost of Funds   | 150 500  | (50.140)   | 200 740  |
| Interest Expense - Bonds & Notes  | 159,599<br>3,770,757   | , , ,  | 209,749<br>(2,007,304)   |
| Interest Expense - Bonds & Notes  Interest on NP - Put Purch Program  | 3,770,737  | 0,770,001  | (2,007,304)  |
| interest of the art aren't regram   |  |  |  |
| Total Debt Service  | 3,930,529  | 5,727,912  | (1,797,383)  |
|   |  |  |  |
| Gross Profit  | 6,643,914  | 2,841,439  | 3,802,475  |
| Operating Expenses: Administrative Expenses: Personnel Expense Professional Fees Travel Expenses Communications & Misc. Rent Expense Maintenance & Repairs Supplies Promotions & Mktg. Depreciation & Amort. Transfers - Administrative | 951,454<br>122,084<br>11,657<br>273,759<br>122,015<br>110,500<br>26,043<br>445<br>3,124,868<br>(569,944) | 1,081,165<br>147,374<br>18,659<br>315,698<br>124,385<br>99,762<br>26,700<br>40,366<br>2,166,960<br>(1,598,329) | (129,710)<br>(25,290)<br>(7,002)<br>(41,939)<br>(2,371)<br>10,739<br>(656)<br>(39,921)<br>957,908<br>1,028,385 |
| Transfers - Administrative - Eliminations Capitalized Loan Origination Costs  | 569,944<br>(16)  | 1,598,329<br>(184,232)   | (1,028,385)<br>184,216   |
| Total Administrative  | 4,742,809  | 3,836,836  | 905,973  |
| Loan Servicing  | 38,294   | 321,692  | (283,398)  |
| Trustee Bank Fees   | 37,525   | 27,981   |  |
| Provision for Loan Losses   | 393,000  | 385,500  | 7,500  |
| Total Operating Expenses  | 5,211,628  | 4,572,009  | 639,619  |
| NET INCOME  | \$1,432,286<br>====================================  | (\$1,730,570)  | \$3,162,856  |